

Jennifer Salvetti-Kulla, MA, ISA CAPP

Certified Fine Art Appraiser

Serving Southern California based in San Diego, CA

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Professional Summary

A certified fine art appraiser with over a decade of experience in the art industry, specializing in appraisals for insurance, estate, donation, and resale purposes. With advanced education in Art History and Museum Studies, I combine academic expertise with a deep understanding of market trends to provide comprehensive, USPAP-compliant appraisals. Based in San Diego, I serve Southern California with tailored services for collectors, attorneys, estate liquidators, insurance professionals, and institutions. I pride myself on offering meticulous, ethical, and timely appraisals, ensuring that clients receive accurate and defensible valuations. I also collaborate seamlessly with other appraisers and professionals to provide comprehensive services for diverse and specialized collections. My goal is to be a trusted partner in delivering the highest standard of service to clients and their representatives.

Education

- **Master's Degree in Museum Studies** – *Johns Hopkins University*
Focus: Collections management, art conservation, and museum operations.
- **Bachelor's Degree in Art History** – *University of New York at Geneseo*
Focus: Postwar contemporary and modern art movements, provenance research, and critical analysis.

Certifications & Credentials

- **Certified Appraiser of Personal Property (CAPP), International Society of Appraisers (ISA)**
Recognized for completing advanced appraisal methodology and fine art specialty coursework.
- **USPAP Compliant** (Uniform Standards of Professional Appraisal Practice)
Completed both the **7-hour (2023, 2025)** and **15-hour USPAP courses (2021)**.
- Over **900 documented hours** performing appraisals.

Specializations

- **Fine Art Appraisals:** Postwar contemporary and modern art, as well as California Plein Air paintings.
- **Provenance Research:** Holocaust-era restitution and IFAR methodologies.
- **Advisory Services:** Sales, conservation, and collections management.
- **Restoration Collaboration:** Partnering with trusted restorers to preserve and protect artworks.
- **Cross-Specialty Collaboration:** Partnering with appraisers specializing in decorative arts, antiques, and other areas to provide comprehensive services for diverse collections.

Professional Experience

JSK Fine Art Appraisals – San Diego, CA

Founder & Certified Art Appraiser

2020 – Present

- Provide USPAP-compliant appraisals for insurance, estate, donation, and resale purposes.
- Collaborate with auction houses, conservation centers, and insurance companies to streamline client services.
- Partner with attorneys, estate professionals, and insurance adjusters to ensure appraisal needs are met accurately and efficiently.
- Advise clients on sales, restoration, and collection strategies tailored to their goals.
- Partner with specialized appraisers for unique objects or multi-disciplinary projects.
- Conduct in-depth market analysis and provide defensible reports for institutional and private clients.

Art & Frames – Coronado, CA

Gallery Manager & Art Consultant

2018 – 2024

- Managed gallery operations and client relationships, focusing on acquisitions and custom framing, and restoration.
- Advised collectors on artwork conservation and value preservation strategies.

Professional Development

- ARCA Art Crime Conference, Amelia, Italy (June 2024): Focus on combating art trafficking and safeguarding museum collections.
- Provenance Research Course, ARCA: Emphasis on restitution strategies and IFAR methodologies.
- Assets Conference, Montreal & Washington DC: Advanced appraisal methodology and insights into valuation trends.
- Framing Conference, Las Vegas: Expertise in frame design and preservation techniques.
- ISA Advanced Appraisal Courses: Advanced Appraisal Methodology III, Appraisal of Fine Art Specialty Course, Antiques, Furnishings & Decorative Arts Speciality Course.
- 7-hour and 15-hour USPAP Compliance Training.

Memberships & Affiliations

- **International Society of Appraisers (ISA)**
- **Professional Appraisers Round Table (PART)**
- **ArtTable**

Skills

- Art Market Analysis & Appraisal Reporting
- Provenance Research & Documentation
- Client Relations & Advisory Services
- Collections Management & Restoration Coordination
- Cross-Specialty Collaboration for Complex Appraisals